

Putting the Heart into AI

Echocardiography with the Accuracy of cardiac MRI

December 2024

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About Ventripoint

Ventripoint provides rapid, affordable and accessible heart imaging through the application of Artificial Intelligence (AI) to cardiac ultrasound

- Publicly listed (TSXV: VPT OTCQB: VPTDF)
- Significant investment to date in developing and commercializing the VMS+ system a proven ultrasound-based alternative to cardiac MRI (cMRI) that provides cardiologists greater confidence in the management of their patients
- Substantially de-risked: VMS+ is cleared for marketing and has been adopted by leading medical institutions in the United States, Europe, the UK and Canada
- We are raising growth capital to support market entry and launch of VMS+ V4.0





Current Situation

- Cardiac MRI (cMRI) is regarded as the gold standard for advanced or complex heart conditions, but is a complex and expensive modality and the relatively small installed base creates accessibility challenges
- cMRI not suitable for young patients and those with cardiac pacemakers
- Ultrasound is the world's fastest, safest and most affordable imaging modality
 - 2D cardiac ultrasound (echo) is widely used but dependent on operator ability and can generate inconsistent, unreliable measurements particularly for the right ventricle (RV)
 - Emerging technologies such as 3D Echo are limited by operator training and ability, and differences in patient anatomy and physiology





Ventripoint VMS+

- Built using a proprietary AI-based approach named Knowledge Based Reconstruction (KBR) that renders standard 2D echocardiograms into 3D volumetric images that provides cMRI-equivalent volumetric data to clinicians
- Faster, less expensive, more patient-friendly approach that can be used at the pointof-care and is less dependent on operator ability
- Enables more timely and responsive approach to managing cardiac health
- Product cleared for sales in the US, EU, UK, Canada, China and New Zealand





Knowledge Based Reconstruction

VMS+ built using AI and machine learning techniques

- Utilizing proprietary algorithms, we synthesized data from a proprietary cardiac MRI 8 image catalogue to ensure cMRI levels of accuracy
- The KBR catalogue covers a wide array of clinical conditions and cardiac shapes
- VMS+ interfaces with all major brands of echocardiography systems 8



RV to PA

conduit/

Rastelli repair





Pulmonary

hypertension



Ebstein's

anomaly





RV to PA

conduit



Double Outlet

Right Ventride





Tetralogy of Fallot (TOF) RV to PA conduit





Our VMS+ Solutions

Ventripoint currently provides two products:

- VMS+ V3 connects to any 2D echo machine and generates 3D cardiac measurements with accuracy equivalent to cardiac MRI
- VMS+ Software for 3D Echo and MRI is a workstation solution that creates a 3D model of all 4 chambers of the heart from images generated by any commercially available 3D echo or MRI machine and generates reproducible and accurate volumetric measurements and ejection fractions





VMS+ Benefits

- Patient-friendly point-of-care modality
 - Can be performed at patient bedside (e.g ICU)
 - No pre-scan dietary restrictions or sedation required
 - Unlike cMRI patient is able to move during procedure
- Significantly faster and less expensive than cMRI
- Able to work with sparse data generating results from echo studies that would otherwise need to be repeated
- Elimination of cMRI constraints for patients
- Children can be accompanied by a parent





\$2B Market Opportunity

Congenital Heart Defects

- Estimated 13.3 million patients worldwide
- 1 million children + 1.4 million adults in the U.S.
- Affects 1% of births in U.S. 40,000 babies/year
- Up to one-third of chemotherapy patients experience cardiotoxic effects
 - VMS+ addresses current inability to accurately assess right ventricle ejection fractions using echo
 - 50 million patients per year worldwide
- Pathologies related to the right ventricle such as Pulmonary Arterial Hypertension (PAH)
 - 80 million patients worldwide





Market Situation

- VMS+ is the only echo solution able to accurately measure the volume and ejection fractions for all four chambers of the heart
- Echo machine manufacturers are acquiring AI ventures and integrating technology into their proprietary offerings to create differentiation and build competitive advantage.
 - Valuations typically exceed USD\$100M
- Unique capabilities of VMS+, growing number of indications and adoption into clinical practice provide opportunity to create and monetize value





Growth Strategy

- Leverage validation of VMS+ evidenced by 60+ papers and references and product use within teaching centres
- Accelerate and scale adoption by driving awareness of benefits of adoption within routine clinical practice
- Direct development activities towards enhanced automation features and integration within clinical workflows
- Pursue B2B relationships with imaging, structural heart and therapeutic vendors
- Introduce subscription option to enable recurring revenue model





Management Team

Hugh MacNaught, President and CEO

Fortune 100 trained executive with thirty years experience in the innovation, development, financing, and commercialisation of medical and life science technologies. His familiarity with research translation and technology development within early stage companies includes several years as a venture capitalist and founding, leading and financing technology ventures.

Matt Dobson, BEng, MBA, Marketing Director

Track record of delivering successful products to market quickly and cost-effectively, using rapid and low-cost techniques to reduce risk and test assumptions. Matt is passionate about finding emerging market trends and creating insight-driven businesses that address unmet needs and solve real problems.

Scott Hammerling, Strategic Sales Leader

Experienced sales leader with a demonstrated history within the medical device industry. Experience includes ultrasound, radiology, software and capital equipment





Board of Directors

George Adams, Ph.D., ICD.D, Chairman

Dr. Adams is a serial entrepreneur and has held research and executive roles within Boston Scientific, Pfizer, and Corvita. He has raised more than \$100 million and achieved successful exits.

Hugh MacNaught, President & CEO, Director

Fiona Fitzgerald, Director

Ms. Fitzgerald is National Zone Leader for Cytiva Life Science, formerly part of GE. Ms. Fitzgerald chaired NSERC's CREATE program, and holds board memberships in CIMTEC, MDCC, and is on the Advisory Board for the Centre of Bioengineering and Biotechnology in Waterloo University.

Randy Aucoin, Director

Mr. AuCoin is President and CEO of Exact Imaging, the world leader in high-frequency ultrasound for early detection of prostate cancer. He has raised over \$60 million of venture capital and has extensive experience in finance, sales and marketing, and operations.





Use of Proceeds

- Market entry and product launch for VMS+ V4
- Expansion of commercial team
- Expanding marketing outreach, sales and customer support to sustain and grow market share in NA, Europe and the U.K.
- Double installed base in 2025
- Engage reimbursement consultancy in US
- Establish commercial relationships in Asia and MENA regions: distribution, JVs and manufacturing







Shares Outstanding Options @\$0.25 Warrants @\$0.68 Fully Diluted Recent Share Price 52-Week Range Market Cap TSXV: VPT OTCQB: VPTDF 161.4M No anti-dilution protection
9.7M Employees, directors and contractors. Various expiry dates.
15.6M Expire 27 September 2026
186.7M
CDN\$.10
CDN\$.10 -.36
CDN\$16M





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For more information please contact: Hugh MacNaught President and CEO Tel: +1 604 671 4201 E-mail : hmacnaught@ventripoint.com